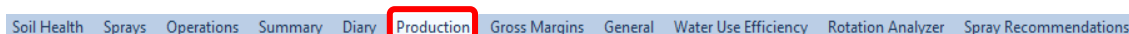


Production

The production pane determines the expected prices and yields for the particular paddock highlighted in the navigation section. In this section you able to add additional harvest units like Grain, Straw, Bales, Boxes, Cartons, etc.

1. Add Product, Yield and Returns (Price)

1. Select Production Tab.



2. Click Add button.  A blank entry will appear.

The screenshot shows the 'Production / Sales' table. A new row has been added at the bottom, indicated by a red box around the '+' icon in the first column. The table headers are: Product, Date, Units, kg / Unit, Per ha, Target Grade, Low (Units/ha), Exp. (Units/ha), High (Units/ha), Low (\$/Unit), Exp. (\$/Unit), High (\$/Unit), Share %, Retain (Units), and Notes.

3. Click on the empty product cell>Select product from drop down.

The screenshot shows the 'Production / Sales' table. The 'Product' dropdown menu is open, showing 'Grain' selected (highlighted with a red box). The table headers are: Product, Date, Units, kg / Unit, Per ha, Target Grade, Low (Units/ha), Exp. (Units/ha), High (Units/ha), Low (\$/Unit), Exp. (\$/Unit), High (\$/Unit), Share %, Retain (Units), and Notes.

4. Enter data into all cells including:

1. Date of Harvest.
2. Kg/Unit – for example 1000kgs/tonne.
3. ☒ Per Ha – Tick if Yield/Price estimate is per ha. Untick if per paddock (total area).
4. Target Grade.
5. Yield (Units/ha) - Low, Expected, High Yield estimate.

Low (Units/ha)	Exp. (Units/ha)	High (Units/ha)
3	4.1	5.3

6. Price (\$/Unit) - Low, Expected and High Price estimate.

Low (\$/Unit)	Exp. (\$/Unit)	High (\$/Unit)
180	196	209

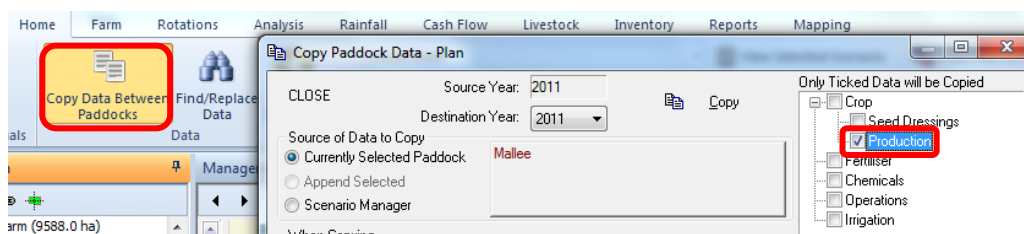
7. Retain Units - Amount of Units retained from that specific paddock.

Retain (Units)
100

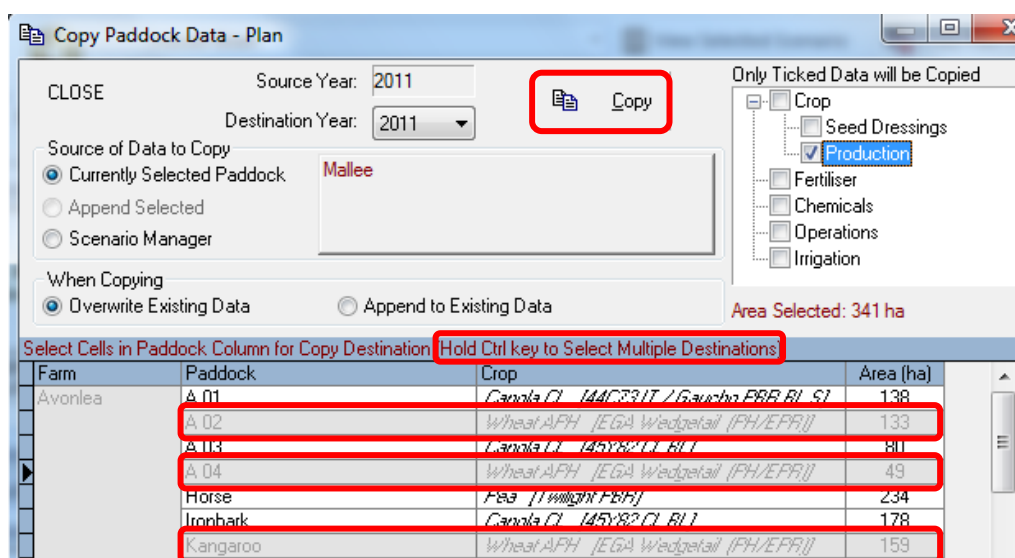
- Repeat steps 2-4 for additional products yielded from same paddock in the same production year. For example Straw, Lucerne, etc.

- Copy and Paste Production into other paddocks with the similar Product/Yield/Returns.

- Click Copy Button>Untick all options except for Production.



- Hold Ctrl Key down on Keyboard>Single mouse click on relevant paddocks.



- Release Ctrl key>Click Copy button.

2. Production Summary

The Production Summary provides a crop production forecast specifically per crop and variety in tonnes by Low, Expected and High yield estimates.

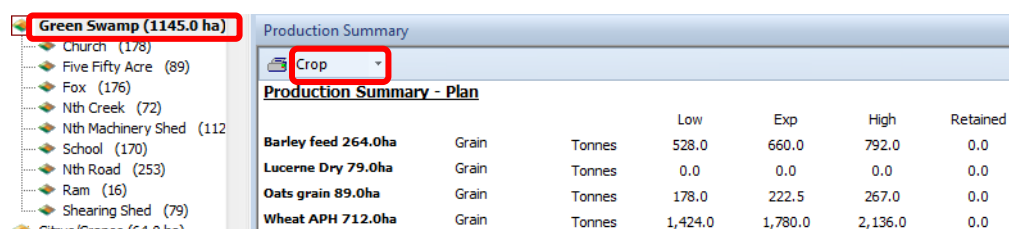
- As Yield estimates are entered, the Production Summary - Plan calculates the estimated total and Retained for that Paddock area. For example 3 Tonne/ha x 206ha = 618 Tonnes.

Product	Date	Units	kg / Unit	Per ha	Target Grade	Low (Units/ha)	Exp. (Units/ha)	High (Units/ha)	Low (\$/Unit)	Exp. (\$/Unit)	High (\$/Unit)	Share %	Retain (Units)
Grain	12/12/2012	Tonnes	1000	<input checked="" type="checkbox"/>	APW	3	4.1	5.3	180	196	209		100
Production Summary													
Crop													
Production Summary - Plan													
Oats grazing 206.0ha	Grain	Tonnes				Low	Exp	High	Retained				
						618.0	844.6	1,091.8	100.0				

2. For total yield views per Client File or Farm

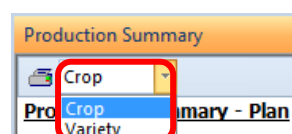
1. In Navigation pane>Click either Client File Trading Name (at very top) or Farm Name.

For example: Crop View – Displays total Tonnage per crop on Green Swamp Farm.

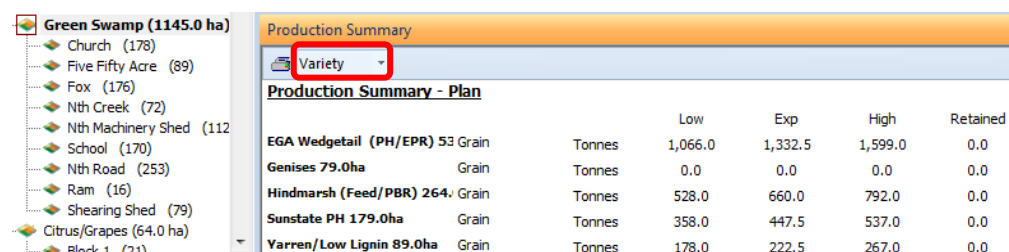


Production Summary				Low	Exp	High	Retained
Crop							
Production Summary - Plan							
Barley feed 264.0ha	Grain	Tonnes		528.0	660.0	792.0	0.0
Lucerne Dry 79.0ha	Grain	Tonnes		0.0	0.0	0.0	0.0
Oats grain 89.0ha	Grain	Tonnes		178.0	222.5	267.0	0.0
Wheat APH 712.0ha	Grain	Tonnes		1,424.0	1,780.0	2,136.0	0.0

2. Choose Crop or Variety from drop down.



For Example: Variety View – Displays total Tonnage by Variety on Green Swamp Farm.



Production Summary				Low	Exp	High	Retained
Variety							
Production Summary - Plan							
EGA Wedgetail (PH/EPR) 53	Grain	Tonnes		1,066.0	1,332.5	1,599.0	0.0
Genises 79.0ha	Grain	Tonnes		0.0	0.0	0.0	0.0
Hindmarsh (Feed/PBR) 264.	Grain	Tonnes		528.0	660.0	792.0	0.0
Sunstate PH 179.0ha	Grain	Tonnes		358.0	447.5	537.0	0.0
Varren/Low Lignin 89.0ha	Grain	Tonnes		178.0	222.5	267.0	0.0